

Prepared
For
Western Decision Sciences Institute (WDSI)
CRUISE MEETINGS/CONTINUING EDUCATION, INC. / UNIVERSITY AT SEA®
5-DAY CABO SAN LUCAS
CRUISE CONTRACT

Ship: Princess Cruise Line – Ruby Princess
Dates: March 5 - 10, 2019

Cruise Itinerary:

Tue 5Mar2019	Los Angeles, CA	-	4:00 PM	Boarding
Wed 6Mar2019	Cruising	-	-	Cruising
Thu 7Mar2019	Cabo San Lucas, Mexico	1:00 PM		Tender
Fri 8Mar2019	Cabo San Lucas, Mexico	-	1:00PM	Tender
Sat 9Mar2019	Cruising	-	-	Cruising
Sun 10Mar2019	Los Angeles, CA	6:15AM		

Per person based on double occupancy

Type of Room & Category	Cabin Pricing	Taxes	Gratuities	Total per person	Per Person, Per night
Interior (ID) (5 Cabins)	494.00	95.00	67.50	656.50	131.30
Interior (IC) (5 Cabins)	503.00	95.00	67.50	665.50	133.10
Interior (IB) (5 Cabins)	512.00	95.00	67.50	674.50	134.90
Ocean View (OW) (11 Cabins)	539.00	95.00	67.50	701.50	140.30
Ocean View (OF) (15 Cabins)	584.00	95.00	67.50	746.50	149.30
Ocean View (OE) (15 Cabins)	584.00	95.00	67.50	746.50	149.30
Ocean View (OC) (25 Cabins)	602.00	95.00	67.50	764.50	152.90
Ocean View w/Balcony (BD) (16 Cabins)	674.00	95.00	67.50	836.50	167.30
Ocean View w/Balcony (BC) (15 Cabins)	692.00	95.00	67.50	854.50	170.90
Mini Suite w/Balcony (MD) (7 Cabins)	899.00	95.00	72.50	1066.50	213.30
Mini Suite w/Balcony (MD) (7 Cabins)	935.00	95.00	72.50	1102.50	220.50

Per person based on single occupancy

Type of Room & Category	Cabin Pricing	Taxes	Gratuities	Total per person	Per Person, Per night
Interior (ID)	988.00	95.00	67.50	1150.50	230.10
Interior (IC)	1006.00	95.00	67.50	1168.50	233.70
Interior (IB)	1024.00	95.00	67.50	1186.50	237.30
Ocean View (OW)	1078.00	95.00	67.50	1240.50	248.10
Ocean View (OF)	1168.00	95.00	67.50	1330.50	266.10
Ocean View (OE)	1168.00	95.00	67.50	1330.50	266.10
Ocean View (OC)	1204.00	95.00	67.50	1366.50	273.30
Ocean View w/Balcony (BD)	1348.00	95.00	67.50	1510.50	302.10
Ocean View w/Balcony (BC)	1384.00	95.00	67.50	1546.50	309.30
Mini Suite w/Balcony (MD)	1798.00	95.00	72.50	1965.50	393.10
Mini Suite w/Balcony (MD)	1870.00	95.00	72.50	2037.50	407.50

Included in cruise pricing above:

- Accommodations
- Meeting rooms
- AV
- No fee for services provided by **JWB/Continuing Education/University at Sea®**
- All onboard meals for the length of the cruise
- Endless entertainment and activities, and all of the amenities of a floating resort and more!
- 1 One Hour Complimentary cocktail reception. Additional 1 hour receptions are \$18.95 - \$29.95 per hour per person.
- Rates for 3rd and 4th person sharing cabins with 2 people is greatly reduced, but confirmed at time of reservation.
- A popular family feature “Camp Discovery” is Princess Cruises onboard youth & teen program catering to each family member and is complimentary.

Successful Meetings Start with the Right Environment

- Complimentary Meeting/Venue Space - No extra fee to reserve function space for a private event. Venues are beautifully decorated and furnished which provides you with additional cost savings.
- State-of-the-art audio/ visual equipment including: AMX touch panels, monitors, VCRs and DVD players, microphones, LCD and overhead projectors, video walls, tele-conferencing, plasma screen TVs, and sound and lighting. **JWB/Continuing Education/University at Sea®** will provide complimentary, our on hand supply of LCD projectors, and Audience Response Systems.
- Production/technical team available to assist with execution of the sound/lighting/audio visual requirements for private events (additional fee)
- Food and beverage options available to enhance your event. A complete list of reception, entertainment, and refreshment options will be forthcoming.
- Coffee and Tea Service Set Ups for private meetings (service fee applies) cost is usually \$1.50 per person for every morning and \$1.50 per person for every afternoon during which conference sessions are held. A complete list of meeting and refreshment options will be forthcoming.
- Wi-Fi and mobile phone connectivity available (additional fees apply)
- Business Center and Internet Café
- Onboard Group Coordinator available on all ships to ensure every meeting and event runs smoothly

RATE INCLUDE: * 5 Star Ships

• 7 Day Online & Toll-Free Reservations	• Advance and On-Site Management
• Electronic Post Card	• Individual check in at pier
• Web Page Creation	• 1 Private Cocktail Reception
• Space for Exhibits/Scientific Posters	• Room Service (fees apply)
• Standard Audio Visual Equipment	• Nightly Entertainment

<ul style="list-style-type: none"> • Casual or Formal Dining 	<ul style="list-style-type: none"> • Numerous Shipboard Activities
<ul style="list-style-type: none"> • Group Dining Table Arrangements 	<ul style="list-style-type: none"> • Supervised Children's Programs
<ul style="list-style-type: none"> • Unlimited Gourmet Dining 	<ul style="list-style-type: none"> • All Travel Documentation

RESERVATIONS:

Reservation/registration services are available 7 days per week:

Mon-Fri – 8:30am – 6pm EST

SAT – 9:00am – 5pm EST

SUN – 1:00pm – 5pm EST

All reservations for participants and guests must be made through JWB/Continuing Education/University at Sea® so as to be included in the activities and allow Western Decision Sciences Institute to receive amenities as planned. Reservations are expected to be completed no later than 67 days (Dec 28, 2018) prior to sailing. Any reservations made after such date will be accommodated based on space availability and prevailing rates.

AIR TRAVEL

Air travel may be purchased through the cruise line or through our in house travel agency. Please note that air transportation purchased through the cruise line will be protected in the event of delays, missed connections or failure to meet embarkation time.

CANCELLATION:

No attrition clause to Western Decision Sciences Institute. Group may cancel at 67 days (December 28, 2018) prior to sailing and incur no cancellation penalties for individuals nor group

FREE PASSAGES:

Western Decision Sciences Institute will earn one free cabin for each 15 cabins purchased.

Complimentary cabins can be used by the Western Decision Sciences Institute directors, speakers or to reduce the cost for all participants. This credit can also be treated as cash and used anyway that best serves Western Decision Sciences Institute. Third and fourth passenger rates (sharing same cabin) do not count towards complimentary passages. This does not include airfare or port charges or taxes.

MARKETING:

Both JWB/Continuing Education/University at Sea® and Western Decision Sciences Institute will market the program. JWB/Continuing Education/University at Sea® provides a Web page/s and location on Continuing Education/University at Sea® website, as well as graphics for an electronic postcard and flyer to assist Western Decision Sciences Institute with promotion to their audience.

2018 HAWAII CONFERENCE:

To help kick off the 2019 program announcement, JWB/Continuing Education/University at Sea® will send a representative to Western Decision Sciences Institute's 2018 conference to conduct a live presentation, exhibit the cruise, the onboard facilities, answer questions, and take reservations.

CONFERENCE REGISTRATION:

JWB/Continuing Education/University at Sea® provides complete registration service for accommodations and for conference course fees. Fees for conference/course are collected and reported to organization, with payouts less a 2.6% credit card processing fee.

ON BOARD FEES:

Western Decision Sciences Institute will be responsible for certain conference-related charges that will be incurred on board during the cruise. These should be limited to nominal set-up fees for refreshments for the various conference sessions, and the cost is usually \$1.50 – 3.50 per person for every morning and \$1.50 - \$3.50 per person for every afternoon during which conference sessions are held.

Additional fees could be incurred if special technical assistance is required from the ship's audiovisual staff.

TRAVEL COSTS FOR SPEAKERS AND WESTERN DECISION SCIENCES INSTITUTE:

Western Decision Sciences Institute will be responsible for all travel costs for all speakers and directors, including, but not limited to, air transportation, cruise fare (including taxes and fees), and ground transfers and transportation.

ON-BOARD COORDINATOR COSTS:

Continuing Education, Inc./University at Sea® will provide an on-board coordinator for the conference when the course participants reach 75 people. JWB/Continuing Education, Inc/University at Sea® will cover the cost of transportation, salary, and miscellaneous expenses for the coordinator.

DEPOSIT:

Waived

FUEL SURCHARGE:

While no surcharge is expected, the cruise line reserves the right to impose an appropriate fuel surcharge not to exceed \$10 per person per day, should the price of fuel rise substantially.

NOTICES:

All communications pursuant to this agreement should be made to:

Deborah T. Hunter or designated personnel.

Email: debbie@continuingeducation.net;

Phone: 1-800-422-0711; 727-526-1571.

Address: 5700 4th St. North, St. Petersburg, FL 33703

FORCE MAJEURE:

If Cruise Line is forced to cancel the Cruise due to Acts of God, breakdown of the Vessel, hostilities, blockades, labor conflicts, strikes aboard or ashore, restraint of rulers or princes, war, fire, collision, directions of underwriters, arrest, order or restraint by governmental authorities or others, acts of terrorism, civil commotions, weather conditions and considerations of safety of the Vessel (of which the Master shall be the sole judge), foundering of the Vessel or breakdowns of or damage to its hull, machinery and fittings, inability to secure or failure of supplies including fuel, requisition of the Vessel or other circumstances beyond the Cruise Line's control (including but not limited to a change in Cruise Line's fleet deployment caused by any of the aforementioned events) (collectively such causes shall be referred to as "Force Majeure Events"), the sole liability of Cruise Line, and/or

the Vessel, shall be for refund of all monies theretofore paid by the Company and any Purchasers to Cruise Line hereunder for all obligations not then performed or for which the Company has not had benefit.

HEADINGS:

The headings in this Agreement are for the purposes of references only and shall not in any way limit or otherwise affect the meaning or interpretation of any of the terms of this agreement.

GOVERNING LAW:

This Agreement shall be governed by and constructed in accordance with the laws of Florida. The parties each hereby submit to the jurisdiction of the courts of the State of Florida, with venue in Pinellas County, Florida, and the United States District Court for the Middle District of Florida, Tampa Division.

CHANGES, ADDITIONS, STIPULATIONS OR LINING OUT:

Any requested changes to agreement should be directed to Deborah T. Hunter at contact information under NOTICES.

ENTIRE AGREEMENT:

This Agreement constitutes the entire agreement between the Parties and may not be altered, amended or modified except by a writing signed by both Parties.

Please sign, scan, and email the signed agreement.

For: Continuing Education, Inc.
University at Sea / Cruise Meetings

For: **Western Decision Sciences Institute**

_____ Date: _____

_____ Date: _____

Deborah T Hunter